## The Palais Royal's Importers' and Manufacturers' Sales

Millinery Finally Reduced.

who would acquire a new hat or trimmings for the old one.

Millinery at very much less than the wholesale prices—an opportunity for dealers not less than milady

The millinery business is here conducted on a gigantic scale—a greater trade is done with milliners than

With transactions running into hundreds of thousands of dollars during a season, the loss incidental

usual with the jobber, and the retail business here is conceded to be very much the greatest in Washington.

to the closing of the summer business is looked upon as profitable. It is profitable in the end.



#### Greatest Hair Sale of the Year.

ed or lost. Guaranteed five years....

\$5,000 Worth for Little More Than \$1,000.

The elite of New York have fled the city-and the hair market is dead. The psychological moment for the Palais Royal representative-Results-\$5,000 worth of best Hair Goods to be distributed for little more than \$1,000.

The New Cluster Puffs, \$1.39.

First Demonstrated and Sold Here.

\$3.48 for the standard \$7.50 clusters, comprising twenty-four (24) puffs; all shades.

29c for Puffs, 4 and 6 in set. Standard at 75c and \$1.00. All 49c for the New Washable Hair Rolls, for which the standard trade price is \$1.00; all shades. 25c for two (2) Hair Nets, made of real hair; standard, 25c

Switches, 26 inches long; \$2.98 all shades; standard at \$7.50. Cluster Curls, containing twelve (12) single curls; standard \$2.50

Pin Curls of French hair; in 25c all the shades; standard at \$1.

The Palais Royal is first in Washington with this new arrangement of

the hair-which can be taken down

and rearranged without the least

Not yet sold outside of a few exclu-

ive shops in New York-excepting

All the wanted colors-blond, light,

If The Herald has followed you to

seashore or mountain, the mail will

bring you this hair. Please send sam-

medium, and dark browns, black.

ple of shade required.

Were \$5.00



Were \$7.50

These Knox shape Sailors are not to be sold at wholesale. One

only to each purchaser-a rule made to create satisfaction among

greatest numbers.

The Untrimmed Hats of New York Fifth Avenue stores, retailed up to \$10 there, have been a feature of the season here at only \$5.00. The best of leghorn, hemp, and hair, and fine chip hats in aristocratic shapes, black, white, and colors. Reduced to \$1.98 for choice. The Palais Royal's \$7.50 trimmed hats of this summer of 1910 have been famous as being as good as the usual \$10 hats. With the price reduced to \$3.98, the \$3.98 hats here to be reduced to only 98c.

### Flowers, 1c, 19c, 38c.

Were 10c to \$1.00 Bunch.

Thousands of bunches of flowers and foliage-greater quantity and greater variety than the jobbers show at this season. Dealers are interested. No purchaser will be limited to quantity, but the rule of cash sales will be without exception. Note-none sent C. O. D. or on approbation. A great sacrifice is being made—not to have one bunch of these flowers here the coming autumn. Thus finally reduced prices somewhat early-beginning to-morrow morning.



rington, Myron D. Goldsmith, Thomas A.

Croft by Mr. and Mrs. Charles Wood,

M. L. Gailagher, Miss Elsie Donnoners

Miss Minnie Geisenderfer, Mr. and Mrs

Mrs. A. V. McKee and son. A. L. Tracy

and family, C. Bacon, J. Dempsey, N.

Dempsey, P. Laduc, Miss Campbell, Miss

Mr. and Mrs. E. W. L. Hall and daugh-

At Bentley Pavilion are Mr. and Mrs.

E. Proudley, James E Bragg, S. E. Fow-

At the King George House from Wash-

ington are Mrs. A. Altschul, Miss W.

Altschul, H. T. Virts, Charles H. Cala-

way, J. W. Whitney, P. H. Ege, W. L.

ler, W. S. Royer, and G. H. Rebbee.

Bessie Hawley, James McMahon.

Miss Mary Crowley.

J. C. Lloyd, Mrs. F. T. Hawley, Miss

Washington is represented at Cedar

Taylor, and E. T. Pavell.



3 for Price of One.

Best of 25c laundered Linen Collars.

Every size in all the correct low, medium, and high

## 2c, 5c, 11c, & 39cyd

Ribbons Worth from 10c to \$1.50 Yard.

All pieces of less than five (5) yards are to be reckoned as remnants, offered in four (4) immense lots, at 2c to 39c yard. Take elevator to Second Floor-for the bargains of a liftime. Look for and find ribbons for every use, many wide enough for sashes, plenty narrow enough and good enough for belting. Hair ribbons, dress and millinery ribbons, all kinds of ribbons excepting the cheap. None but all silk is ever tolerated here. Come to-morrow and enjoy the finally reduced prices to close the summer season of 1910.



#### 15c Each, or 2 for 25c

Few Made to Retail at Less Than 50c Each.

The illustrations tell you of only two styles. To choose from are hundreds of Dutch collars and coat collars, some with lace medallions; daintiest of Swiss embroidery collars; tailored and lingerie stocks; bows of silk net and lace; siik and wash four-in-hand ties. Many worth 50c.

# The Palais Royal A. Lisner G and 11th Streets

### COLONIAL BEACH DRAWS THRONGS

Hotels and Cottages.

HEAT WAVE IS BROKEN

Cool Breezes Bring Hundreds of Mrs. T. A. Donoghue, of Washington, of the Week, Are Watched by ary street.

Special to The Washington Herald ly cool weather made the week a pleasant mer one here. The hot wave was broken Sunday by a nor'easter that lasted two

The hotels are rapidly filling with the

festive swing. The Hampton Yacht Club completed the first part of their annual cruise when the boats raced from the Great Wicomico River to the Beach, starting July 15 and also her guest the past week. arriving here the next day. The first of of Commodore R. Page Waller. The mer's sister, Mrs. J. O. Billingsley. winner of the motor race was the little launch Weneonah. The sloop race was G. T. Taylor, while the Kestral, owned by Dr. Harold B. Webster, came second. From the Beach the boats held another sons, last week. race to the Patuxent River Tuesday morning. Harry Bliss, aboard his hand- Washington, are guests at the Cushing some auxiliary sloop. Greyling, met the cottage. boats in the lower river and accompanied them to the Beach. The large racers to the Patuxent River, where D. F. Anderson and daughter. they will be entertained by the Baltimore Yacht Club.

At Resedale Cottage. Miss Abbe Johnson, of southeast Washington, is spending the season with her mother, Mrs. A. E. Johnson, at their cottage, Rosedale. She had as week-end W. P. Coleman, Perry Coleman, Thomas Davis, Herbert Rosson, Miss Mabel Fin- Misses Jennie, Celia, Essie, Rosalie, and Marguerite Pilison, and Miss Olga Pillton, and Thomas Johnson.

Miss Clara May Reichenbach, of Washington, will spend the summer with her

Mr. and Mrs. Charles M. Keefer, of loney, Washington, have taken the Weaver cottage for the remainder of the season. Their son, Ralph Keefer, and Mrs. Keef- the Wrenville cottage. er's mother, Mrs. Emma Cullison, accom

Devoughn, Mrs. Jessie Coccin and daugh- ing here. ter, Miss Ida; Mrs. Lillian Nulstea, Mrs. | Among the late Washington arrivals at | P. White, of Washington, are at the | uel, Mr. and Mrs. H. Brayton and chil- tains, which he has christened "Mizzen- Club will likely begin. The imported rid- fashion is a matter of congratulation to

ecupying his cottage in Monroe Bay. Capt. George H. Reynolds, of Washngton, is at the Hotel Byrd. Hall Kinsey, of Washington, is also a guest there. Mrs. Allen Coles, wife of Dr. Coles, of Washington, and children are enjoying the pleasures of camp life here. Dr. John L. Northwood, of Washington, Washington Visitors Fill was a guest at the "Jersey Cottage" for the week-end.

Guests at "Breakers." Charles Imhoff, of Washington, is spending some time at the Breakers, with his son, Charles Schneider. Mrs. Thomas J. Williams and daughter Violet are also at the cottage.

Capital Folks to Popular River with her family, is once more domiciled Resort-Yacht Club Races, Feature at her cottage, "Little Gem," in Bound-

Mrs. Joseph P. Germuiller and chil-Thousands-Late Arrivals from City. dren, of North Capitol street, are occupying a cottage on the hill Mrs. Dallas Knowlton, of Washington, accompanied by her daughter and grand-

Colonial Beach, Va., July 23 .- Delightful- daughter, is at her cottage for the sum-Miss Dottle Torrence, of Washington,

s visiting her sister, Mrs. Staub. Harry Murray and son, Rufus Murray, of Washington, have been the guests of summer visitors, and the Beach is in full Mrs. Clarence Hall at her home on the

Mrs. Allen Scribner is hostess this week to Mr. and Mrs. H. E. Hayes, of Washington. Norman Esputa-Daly was

Mr. and Mrs. L. B. Baker, of Washthe launches to arrive was the flagship ington are being entertained by the for-Mrs. P. H. Eaton and her grand daughter, Miss Frances Eaton, of Washwon by the G. T. Taylor, owned by Capt. ington, are spending the summer at their cottage, the Herkimer, where Mrs. Eaton

entertained her sister, Mrs. H. C. Par Mrs. W. B. Robinson and child, of

At the Althea are Mrs. Noble C. Dowling and son, Noble C. Dowling; Wilbur steam yacht Freelance escorted the A. Hall, N. S. Robinson, Mr. and Mrs. Mr. and Mrs. L. J. Sanders and chil-

dren, of Washington, are at their cottage in lower Lossing avenue.

guests Miss Katherine Agnew, Jack Fen- Eckstadt, G. A. Macrai, W. M. Steele, nell, Miss Pearl Finnell, John Sullivan, Ida Livingston, and Mrs. Fitzgibbons and and Mrs. Charles Robey and daughter. Rollins House Guests. Among the Washington arrivals at the mother, Mrs. William L. Cullen, who is Rollins House are Mr. and Mrs. Mac- Waldron, Miss Naomi Waldron, Mr. and

Home a house party from Peck Memo- Mrs, Daniel Weish and daughter Naomi. dred, Beatrice, and Louise Jarboe. rial Chapel, of Georgetown, are guests. Mrs. Arthur B. Shelton, Charles Shel-In the party are Mr. and Mrs. Edward ton, and Mrs. Charles W. Shelton, of spending the summer at the Byrd. Brown and children, Mr. and Mrs. D. Washington, are among those summer-

Lydia Thadden, Herbert Haller, and the Breakers are Mr. and Mrs. James Stewart cottage. Brashears, Miss Marie Brashears, Miss Other Washington arrivals at Stew- A. Hughes, W. D. Jones, Mrs. Young, enjoying vegetables from his own gar- favor with the guests and many riding style of coffure this was for young girls. Mrs. Mary Kellher, of Washington, and Aiken Ryan, Miss Carrie Cabty, Edward art's are Mrs. E. E. Fisher and son Car- Mrs. G. A. Fox, Mr. R. Nix and children, den and all the delights of country life. daughter, Miss Katie Keliher, are at their McCarthy, James Sheahan, Reed South, roll, Charles N. Fisher, Miss Mildred and Mrs. Ellictt. J. L. Tolbert, Miss Ellen Cogen, Mr. and Page, Bradford Fox, Miss Elizabeth Fox, At the Johnson House from the Capital ington, are at Mountain View, in White- At the Marion outdoor life centers in coils of hair at the back, is infinitely John Rome, of Washington, who has Mrs. William Spence, Matthew Halloran, Miss Annie B. Saunders, W. D. Feely, are G. W. Clarvoe, L. Gleim, E. C. field for the summer. Mr. Wright is the splendid golf course that is the joint more becoming to a fresh young face.

#### MORNING CHIT-CHAT.

HE interesting suggestion has recently been promulgated by a lecturer on social conditions that if every husband and wife would dedicate twenty-four hours a week to an imitation of single blessedness there would be far fewer divorces.

There was at once much criticism of this plan on the grounds that if two people couldn't stand each other seven days in the week, they ought not to get married, but to me it seems like a decidedly desirable and hopeful plan of action.

From a little hamlet in the mountains, where I sometimes spend my summers, there is a very beautiful view. The first week of my stay there I am in a continual state of ecstasy over it, but before the summer is past I usually have come to take it as a matter of course. If, however, I go away for a few days and then come back, the scales of habitude fall from my eyes and I know once more just how fortunate I am to be able to live where I may see that beautiful view every day.

It is really quite too trite to say that even the most grateful, the most appreciative people, realize their blessings more thoroughly if they have an occasional chance to miss them, so you may consider that

I think this day of single blessedness, if possible, should not only be one when the husband and wife remain apart from each other, but in which each tries to meet people he does not see every day.

In one home where this plan has been put into actual practice the single blessedness day begins before breakfast. "Himself" breakfasts in town, while, his wife celebrates by sleeping as late as she chooses. When she does get up she shuts up the house, takes her embroidery or sewing, and goes to the home of her mother or one of her girl friends, and spends the day. Once in a while she varies this programme by going in town for a "toot," meaning shopping, luncheon, and the theater. Her husband meanwhile dines in town with some of his bachelor friends. Both have their own latchkeys, return when they choose, and retire to separate

"And do you really enjoy the day very much?" I asked the little wife who was telling me about the experiment.

"Oh, yes," enthusiastically, "but," very much more enthusiastically, "not so much as the next day. That is the nicest of all the week because it is such fun to see each other again and we have so much to tell

When exigencies demand it the day must vary, of course, but it is best to have it some stated day of the week and to keep it as near an ironclad rule as possible.

So much does this plan appeal to me that it seems to me its usefulness ought to be extended even farther than just to husbands and wives. Why shouldn't every member of any family-brother, sister, father, and mother-especially mother-and grandfather and grandmother each have a day off-a day to wander in "fresh fields and pastures new"-a day to refresh themselves by rubbing up against unaccustomed personalities, seeing unaccustomed wallpaper and window views, and hearing unaccus-RUTH CAMERON. Why, indeed?

son Arthur.

Washington is represented at the Lin-Mrs. A. M. McCullough, Miss Irene George Dignan, John P. O'Neill, Mrs. Haydock, of Philadelphia, accompanies wood House by Mr. and Mrs. Edward Holmes, Miss Marie Hardy, Philip Chis- W. H. Wilcox, Misses Frances and Ida | them Hooper and family, Harry C. Coleman, ley, Ralph Gibbons, A. P. Fenton, Harry Wilcox, Frank Fleming, J. A. Puever,

and Mrs. T. C. Lucia. The Hotel Byrd has among its Washington patrons Mr. and Mrs. John F. William Shamfelt, Milton Der- Mrs. Joseph Waldron and daughter, Miss also entertaining her son, Suter Reichen-bach, and Miss Katie Jones, of Wash-rick, D. Lawson, Miss Jennie Bailey, E. R. Le Duc, Miss Katherine Thomas, Miss Cora Maloney, and Herbert Ma- Miss M. L. Wheatley, Miss J. Rogers, Miss J. U. Wheatley, Mr. and Mrs. P. H. erine Eckloff, Mrs. Mary Schneider, Mr. Mr. and Mrs. W. S. Kendrick, and fam-ily, of Ballston, Va., are summering at Mr. and Mrs. Michael Frank, Samuel J. Edna Nally, Mr. and Mrs. S. Gray Wal-Ranson, P. W. Le Duc, Mrs. B. Boarch ters, and Mrs. J. E. Braitmeyer. Registered at the Eckington from and children, Mr. and Mrs. S. S. Gaddess Washington are Mr. and Mrs. Litz and and daughter, Mrs. M. C. Gaddess and Smith, of Washington. At the Charles Alvin Smith Memorial family, Robert McGraw, and Mr. and grandson, Mrs. W. E. Jarboe, Misses Mil-

Mrs. J. I. Elmore, of Washington, is and Mrs. F. S. Walker, Mr. Fowler, Mr. and Mrs. Joseph V. White, Miss Mrs. Tolson and family, and Mr. Santy. Mabel White, and Mr. and Mrs. Harry

WHITE MOUNTAINS, N. H. ington has driven many society people

Arrivals at Beach Hotel.

Voight, jr., W. J. Healey, Mrs. E. C.

Lee, Dr. George Latimer, Miss Latimer,

Mr. and Mrs. K. P. Hopkins, Miss Kath-

At the Woodlawn are Mrs. L. H. Sam-

At the Colonial Beach Hotel are E.

the mountains are Col. A. C. Blunt, U. after we got home. S. A., and Mrs. Blunt, who are with Mrs. C. Barton, of Staten Island. Hon. and Mrs. Charles J. Bonaparte, of Baltimore, have taken apartments for the summer at the Mount Washington

Hotel, at Bretton Woods. Miss S. G. Mr. and Mrs. Benjamin Pillson, Miss son, of Washington, have arrived at the have arrived at the Waumbek for the them their speed boats and motor cars,

Balsams, Dixville Notch, for the season. Washington, are at the Fabian House, Gordon's daughter, Mrs. Orton B. Brown, as a splendid bathing beach lies just a where M. Aristide Seguineaud joined M. who lives in Berlin, N. H., but a short little to the right of the front of the and Mme. Pantalis last week for a short Miss Valil and Mrs. Valil, of Washing- guest during the summer.

ton, are at the Mountain View House in Whitefield for the summer. Mr. Edwin Stuart, U. S. N., is at the Mount Pleasant House, at Breton Woods.

At the Francis are Mr. and Mrs. George Mrs. Marion Davis, of Washington is at the Sinclair, in Bethlehem, for the The Vernon House is entertaining from season. Other Washingtonians at Beth-Washington Dr. J. Norman Puddy. Mr. lehem for the summer include Miss Marguerite Allen at the Uplands. James Daley, Charles Morgan, Mr. and

Mr. and Mrs. J. W. Wright, of Wash- tain trails.

#### Mary Purcell, Mr. and Mrs. Claud Har- SUMMERING IN OUR TOWN AS EXPLAINED BY WOMAN

Edwin F. Price, Lionel Price, Mr. and "John and the Children and I Have Enjoyable Time: Right in Washington," She Tells Friend and Gives Reasons Why.

Registered at the Wolcott House are "Washington as a summer resort!" ex- | hot weather in Washington?" she was laimed a woman yesterday afternoon. asked, ter, Mr. and Mrs. Charles R. Grier, V. C. "Yes, we find living in the city during Coates, L. P. Smith, Lewis E. Tolbert, the summer most delightful," answered only to regulate his or her diet according M. J. Levy, Charles A. Timons, E. C. the other. "John and the children and I to the weather and stay in-doors. When Griffith, J. Raymond Padgett, Carl B. have a most enjoyable time in the even-Auth, Leo Auth, Miss Bessie Shea, Miss

ings. For a few dollars we have all the Edna Rothery, Miss Alice Biondi, Miss pleasures of Atlantic City." Ada Biondi, Mr. and Mrs. I. C. Winter, The conversation took place at the lace you have good fresh milk, supervised by Mr. and Mrs. C. R. Fergerson, H. G. counter in the Palais Royal between two the paternal District government. Milk Ellis, W. Archie Myers, Mr. and Mrs. shoppers. The first contemplated a trip forms an awfully good drink for hot-John J. Crowley, Miss Elizabeth Staak, to New York and Atlantic City, while the weather, and does not make one sick. second woman was profiting by last year's experience and remaining in C. A. Kelly and son, O. L. Waters, George

Washington during the hot season. The woman who is going to remain Then, too, we take the automobile and in Washington with her family for the go anywhere we want to. rest of the season gave some reasons for doing so. She cited the many resorts near the city, and the excellent car ser- place to stay in the summer. It is not Glupp, Mrs. John Fisher, and Miss Rosie vice. She said:

"Sometimes we go down the river on now and then we have a real hot spell the boat, and other times to the parks and then a few weeks of the most inabout the city. When we are not on the vigorating weather, such as we are havgo we have a most enjoyable time at ing now.

"Last year we took all the children far below what it would cost you to go and went to a resort on the Atjantic, and to a resort, and the results are far suto the White Hills of the Switzerland had an awful time of it. Our hotel bill perior in many ways. You are at home of America, where cool breezes and the was unreasonable, and the meals were and have all the comforts thereof. You presence of an ice arch which lasts simply awful. John and the children can be really comfortable." through the month of August, sounds seemed to be out of sorts all the time, temptingly frigid to the sweltering throng and to cap the climax our baby got sick laces, and then to her companion said: off the trashy ice cream and other sweet Motoring has many devotees and of the things. I shall never forget the feeling ing in a few days, but I think I will try Washington people enjoying a tour in or relief and rest that came over us your experiment, at any rate."

"We put the baby to bed and it was soon well. In fact, we all felt better

and more like having a real enjoyable one of the most peaceful summers of her "How did you escape the excessively having brought happiness to another,

United States. Mr. and Mr. Carl F. Deberich, of the late Gen. John B. Gordon, and Gen. always alive with all sorts of activity, distance from Jefferson, frequently mo-

LAKE GEORGE.

special to The Washington Herald. Lake George, July 23.-Summer sports of all kinds are the vogue at Lake George Mr. George L. Harrington, also of that these days, with a considerable social city is among the permanent guests. life of an informal nature intermingled. Admiral Hawley, U. S. N., of Wash- The annual teams of the large begins Monday, while a week ington, has a farm near the Mountain Sagamore begins Monday, while a week from Harper's Bazar.

That the pompadour has gone out of Admiral Hawley, U. S. N., of Wash- The annual tennis tournament at Hotel

marshal of the Supreme Court of the property of the Lake George Club and Hotel Marion, where numerous players William W. Gordon, jr., and his son, may be found at any hour. A number William Gordon, third, if Savannah, Ga., of the permanent guests here have with season. Mr. Gordon, sr., is the son of and the water front off the Marion is

"Why, that is very simple. One has,

one goes away in the summer time the

milk furnished is simply awful. Here

"The long, delightful car rides out to

Chevy Chase, out to Laurel, to Brook-

land, and other places are exhilarating.

"Taking all these things into consid-

eration, I think Washington is an ideal

so hot as you are led to believe. Every

"The cost of staying in Washington is

The other women looked over some

"We have everything ready for travel-

Whereupon the two walked out and

The convert was destined to experience

life, and the converter was happy over

boarded an electric car.

tors over with her mother who is her Mrs. G. Rhine and Mrs. H. J. Hamel, Mrs. George W. Tetter, of Philadelphia, with Miss Rose Helmerichs, of St. Louis, cottagers at Lake George, were members of a dinner party at Rogers Rock on Sunday evening.

Mr. and Mrs. M. Hermans, of Phila-

dren, William Collins, W. T. Walker, F. top." He arrived there in May, and is ing horses at the Sagamore are finding all artists. They realize what a trying parties are daily seen crosing the moun- The new style of softly-waved, parted front hair, with either a coronet braid or